

# Joe Pettit

Client Services Representative

**Contact:** [jpettit@estimatingedge.com](mailto:jpettit@estimatingedge.com)

**Business Lines:** Estimating Edge



## 30+ Years Serving the Construction Industry

Joe joined the Estimating Edge team in 1989 and has since built a career around providing quality solutions to clients. He's currently a Client Services Representative. Prior to his time at Estimating Edge, Joe worked as an estimator, project manager and superintendent for various general contractors.

On an average day, Joe manages client training sessions. He fields questions and provides solutions to the problems clients may have regarding their software. Over the last 33 years, he's helped train over 3,000 estimators on The EDGE®. Joe believes that support and training during the implementation of The EDGE is key to client success and enjoys helping clients learn about the product to help achieve their goals.

### **Education**

- Attended Wheaton College in Wheaton, Illinois - 2 years
- B.S. in Construction Engineering Technology from Spring Garden College

### **Speaking/Writing Experience**

- Hiring an Estimator: Four Skills for Success
- 5 Key Considerations When Choosing Estimating Software: Support & Training Perspective
- Training an Estimator: Four Steps to Success
- Speaking in numerous training groups over the years with The EDGE®

### **Fun Fact**

Joe enjoys fixing things around his house when not working.