



The EDGE™ Construction Cloud

In today's world, data security is more important than ever. That's why we partner with IBM—the global leader in enterprise cloud technology—to give you the peace of mind that comes with knowing your data won't ever be lost or deleted.

It's the next generation of The EDGE™ Estimator—The EDGE Construction Cloud. It stores all jobs and databases in the cloud, giving your team real-time collaboration.

Here's How It Works

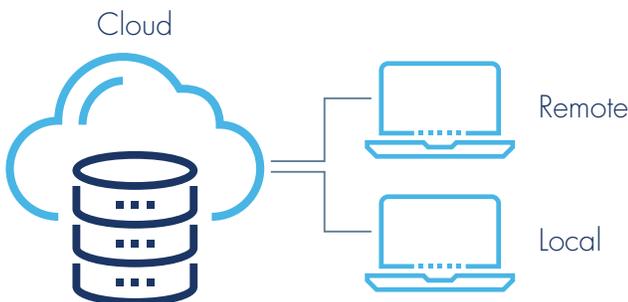
1. You install industry-leading The EDGE Estimator software on your PC as you do now.
2. All of your bids and manufacturer databases are located in the cloud, giving you 24/7 access and the ability to always have the latest changes.
3. With an Internet connection, log in to The EDGE Estimator and you're good to go. It's that simple.

We Make All Infrastructure and Technology Updates for You, and Zero Troubleshooting for Your IT Team

Network troubleshooting is a thing of the past. Estimating Edge handles all maintenance, such as infrastructure security patches. Your IT team no longer needs to spend time fixing network conflict issues.

Your Data Is More Secure with The EDGE Construction Cloud Powered by IBM®

The cloud is all about replication. Your data is stored on large servers in multiple geographic locations and maintained by industry leader IBM®. The cloud is built on redundancy—your data won't ever be lost or deleted. The IBM Cloud® maintains strict regulatory security and compliance; your data has the highest level of protection.



Materials Database,
Job Database,
Job File Directory

Increased Security. Data breaches aren't just a big company issue. Companies of all sizes get hacked all the time. Whether it's computer intrusions, such as malware that deploys viruses, data theft by third parties or employee theft, or even accidental web/Internet exposure, you can be confident that your jobs are safe with the #1 leader in Cloud Security.

Backup. Data stored in the cloud is backed up in multiple ways—adding yet another level of security and ensuring your data is available when you want it. You can be assured that your data won't be lost.

Flexibility—You Have Choices

The EDGE Keys Are a Thing of the Past. With the cloud version, a key is no longer needed since each user has a unique username and password. You can still track who made changes and when, but with greater control. Plus, users don't need to use the physical security device in their USB ports every time they use The EDGE.

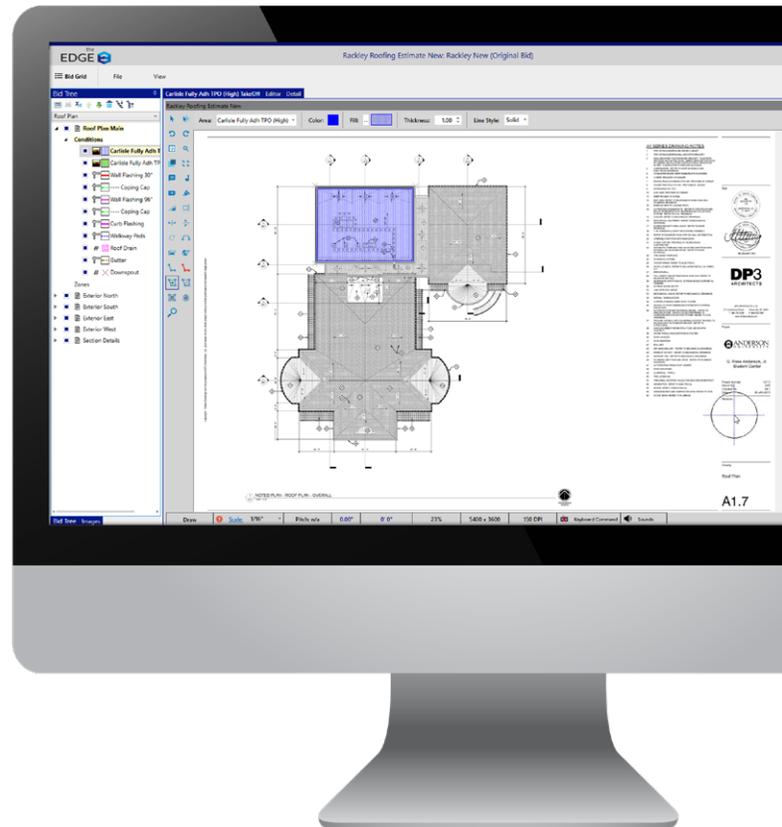
Storage on Demand. As your business grows, you may need storage space. It's costly and time consuming for companies to add networks or upgrade personal computers. With The EDGE Construction Cloud, the cloud scales with you as you need more or less space.

Private Cloud. Powered by the IBM Cloud, you benefit from a trusted, industry-expert cloud service with options that fit your business.

Anytime, Anywhere Collaboration. If you are using a network, you no longer need to connect through complicated virtual private networks. With The EDGE Construction Cloud, you have instant access, and best of all, multiple people can work on the same job.

Robust and Powerful Features

The EDGE Construction Cloud offers even more features for storing your jobs and manufacturer product databases on a network or an individual PC.



Real-Time Collaboration

Bidding in Different Locations? A central repository is available to keep fixed prices based on a region. Whether it's labor rates, taxes or permit costs or union vs. non-union jobs simply adjust and save variable fees based on a region.

Consistent Estimates. By sharing the same estimating database, your team can have confidence that everyone is using the same numbers and have the most current version.

Real-Time Collaboration. Multiple estimators can collaborate on the same bid at the same time—even remotely.

Real-Time Changes. Since the estimate resides in the cloud, changes are seen by everyone, in real-time.

Access to Bid Data. Don't have access to The EDGE? Simply log in to The EDGE Admin Portal and view bid data, such as total selling cost, profit, markups, plus so much more!

Advanced Reporting. Coming soon! Leverage the latest reporting technology with reports that give you the ability to make informed decisions!

Vendor Quote. Coming soon! Finished with your estimate? Simply use choose a vendor, date needed, and send an email directly from The EDGE Admin portal.

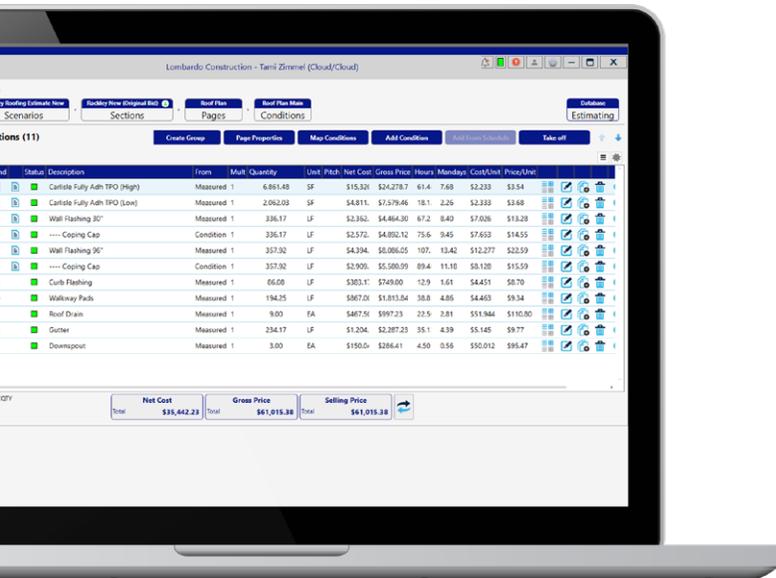
Third-Party Integrations

Our job is estimating but we know The EDGE needs to work with other solutions. That's why we integrate with the best of breed—your success is our success.

View, Manage and Change Without The EDGE Installed

Manufacturer Material Assemblies and Assemblies.

Perform updates in The EDGE Admin Portal by uploading pricing or production rates from a spreadsheet.



Change Orders? Users can accept or decline without logging into The EDGE desktop.

Dashboard. View a snapshot of all company jobs by status and price.

Manage Licenses. Manage all company licenses and choose permissions based on user roles.

Manage Bids. Easily access anyone's bids based on your role type.

EDGE On Site™ Construction Jobsite Management App

Seamless Integration with The EDGE. Teams benefit from the powerful new app and integration by always having the latest field status. Mark completed work on the takeoff that was used to estimate the job and simply add time. Your job has a better chance to stay on top and on target!

–Build it like you bid it with EDGE On Site.

THE CLOUD DELIVERS MORE FOR LESS

| | PC VERSION | CLOUD VERSION |
|--|---|--|
| Security | X Security is based on your company's firewall. | X |
| Shared Database(s) | | X |
| Data Backup | Limited. The EDGE saves only the last two user changes. | X |
| The EDGE Key | X | |
| Multiple Users Work on the Same Estimate | | X |
| 24/7 Anywhere, Anytime Access | | X |
| Decreased IT Resources | | X Updates and maintenance are done for you. |
| Storage on Demand, Scalability | | X |

Bid Sharp. Build Sharp.™

561-276-9100 | www.estimatedge.com