

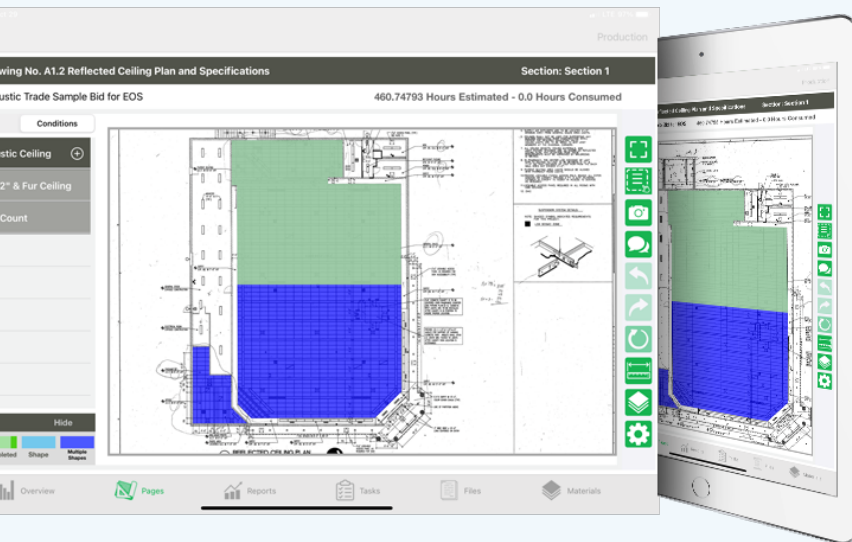
## Designed for Acoustical Subcontractors

Because it is specifically designed for the Acoustical trade by experienced tradesmen, The EDGE™ produces a far more accurate material list than other solutions. The EDGE lets you perform takeoff in incremental areas and with incremental wall angles. And it's smart. The EDGE knows how many pieces of grid or tiles are in a carton.

Our manufacturer database is so robust that it is able to reference products that match the plan specifications faster. Our databases even include manufacturer-specific materials for tile/grid, molding, and all specialty ceilings. The EDGE even allows you to set your tile to the same direction specified in the site plans. And it automatically recalculates your projected waste. You can measure area, linear foot, and counts, and deduct ceiling lights to be certain your bid is accurate as it can possibly be.

## Exclusive Industry-Leading Features for Takeoff and Estimating. One of the Best Takeoff Systems Available!

The EDGE professional estimating software is both robust and powerful, yet so easy to learn that most contractors or professional estimators will be up and running in a week or less.



### The EDGE features:

- Complete all-in-one takeoff and cost-estimating software solution
- Perform takeoff in incremental areas and with incremental wall angles.
- Set your tile to the direction according to the plan to avoid excess waste material.
- Measure area, linear foot, and counts, and the ability to deduct ceiling lights
- Produce detailed reports, including profit recap reports, alternate pricing, ordering, and job costing. Or separate the recaps or combine them for drywall and acoustical
- Complex calculations for materials and labor costs in real time

# The Professional Choice for Takeoff and Construction Estimating Software



## Cloud Based

Your estimates and data will safely and securely reside in the cloud, allowing both estimators and their teams to work together even when you can't get together.



## Analytics and Reporting

Insight is there whenever you need it. Access to key analytics and reporting are always at your fingertips, giving you the tools you need to make more informed decisions.



## Trade-Specific Solutions

The EDGE is completely customized to your trade, and is intelligent enough to use the same language, manufacturers, and measurements that you use in your business.



## Best Customer Service

Expect the industry's absolute best customer service from sales, support, and training staff who have actual experience in your trade. Count on us as part of your team.



## One-on-One Training

Our estimating software is intuitive, but we offer hands-on training and awesome tech support to ensure your business is able to get the most out of it.



## Industry-Leading Features

Dedicated to innovation and streamlining the estimating process, The EDGE is the only solution that offers cutting-edge features like Smart Labor™, and the ability to automatically update an entire project with a click of the mouse.

# Customizable Reports

## 1. Drawing Report

Gain a competitive edge by submitting with every bid! With the visual representation of what was measured and quantities, Owners/General Contractors can see exactly what's in your bid number and have confidence that your price accurately reflects the job. Or, use to transfer knowledge to the field or other departments ensuring everyone is on the same page.



## 2. Stocking Report

Quickly determine your material needs since this report lists materials broken out by quantity. You can generate this report for your entire job or just a specific phase-area.

**Report Name:** Stocking Report  
**Print Date:** 10/29/2021 09:54:43 AM  
**Bid:** Acoustic Trade Sample Bid  
**Scenario:** Base Bid

Description	Quantity	EU	Ord Qty	Ord Un	Qty Return	Qty Sent
<b>09-200-100-AC Tile Material</b>						
Acoustic Tile 24"x48"	10,386.84	SF	1,364.00	PCS	.....	.....
1-1/8" Bugle Head screw	2,403.05	EA	3.00	M	.....	.....
5/8"x 4' 0"x 12' 0" FC board	2,403.05	SF	79.00	PCS	.....	.....
<b>09-200-110-AC Grid Material</b>						
12' 0" Main Tee	217.00	EA	228.00	PCS	.....	.....
12' 0" Wall Molding	543.30	LF	48.00	PCS	.....	.....
4' 0" Cross Tee	1,299.00	EA	1,364.00	PCS	.....	.....
1-1/2" x 10' Perimeter Angle	351.14	LF	369.00	LF	.....	.....
1-1/4" Shot/Pin/Clip Fastener	650.00	EA	683.00	EA	.....	.....
12 Ga. 12' 0" Wire cut to 4' 0"	122.00	EA	129.00	PCS	.....	.....
12 Ga. 12' 0" Wire Cut To 6' 0"	325.00	EA	342.00	PCS	.....	.....
16 Ga. 1-1/2"x 16' 0" CRC	43.00	EA	46.00	PCS	.....	.....
3/8" Pan head screw	715.14	EA	8.00	100BOX	.....	.....
7/8"x 1-1/4" 12' 0" DWC	107.00	EA	113.00	PCS	.....	.....
9 Ga. 12' 0" Wire cut to 12' 0"	140.00	EA	147.00	PCS	.....	.....
<b>09-200-110-AC Grid Material</b>						

### 3. Pricing Report

Shop around for the best prices from suppliers. This report lists materials, broken out by per-unit pricing. You can generate this report for your entire job or just by phase.

**Report Name:** Pricing Purchase Report  
**Print Date:** 10/29/2021 09:55:17 AM  
**Bid:** Acoustic Trade Sample Bid  
**Scenario:** Base Bid

Description	OrderQuantity	OrderUnit	Unit Price	Price
Acoustic Tile 24"X48"	1,364.00	PCS	\$2.80	
1-1/8" Bugle Head screw	3.00	M	\$42.39	
5/8"x 4' 0"x 12' 0" FC board	79.00	PCS	\$0.26	
12' 0" Main Tee	228.00	PCS	\$0.91	
12' 0" Wall Molding	48.00	PCS	\$0.59	
4' 0" Cross Tee	1,364.00	PCS	\$0.97	
1-1/2" x 10' Perimeter Angle	369.00	LF	\$1.33	
1-1/4" Shot/Pin/Clip Fastener	683.00	EA	\$0.17	
12 Ga. 12' 0" Wire cut to 4' 0"	129.00	PCS	\$0.33	
12 Ga. 12' 0" Wire Cut To 6' 0"	342.00	PCS	\$0.50	
16 Ga. 1-1/2"x 16' 0" CRC	46.00	PCS	\$0.75	
3/8" Pan head screw	8.00	100BOX	\$6.57	
7/8"x 1-1/4" 12' 0" DWC	113.00	PCS	\$0.22	
9 Ga. 12' 0" Wire cut to 12' 0"	147.00	PCS	\$1.00	

### 4. Labor Report

Know exactly how much time was estimated for labor. A must-have for your supervisor or foreman to keep installers on-track. This report can be broken out by units (unit costs and hours) or time (hours and days).

**Report Name:** Labor Adjustments Time  
**Print Date:** 10/29/2021 09:55:59 AM  
**Bid:** Acoustic Trade Sample Bid  
**Scenario:** Base Bid

Description	Quantity	EU	EUPerHour	Hours	Rate/Hour	Prc Un	Net Cost
<b>Acoustical (Subdivision 09-200-000)</b>							
<b>09-200-210-AC Grid Labor</b>							
1-1/2" x 10' Perimeter Angle	351.14	LF	60.00	5.85	\$40.00	HOURS	\$234.09
Frame Suspended Ceiling @ 14' 0"	2,403.05	SF	50.00	48.06	\$40.00	HOURS	\$1,922.44
Labor 1-1/4" Shot/Pin/Clip 4' 0" o/c	650.00	EA	50.00	13.00	\$40.00	HOURS	\$520.00
Labor for 24"x 48" AC Grid	10,042.51	SF	50.00	200.85	\$40.00	HOURS	\$8,034.01
Labor to Hang 12 Ga. 12' 0" Wire Cut To 6' 0"	650.00	EA	50.00	13.00	\$40.00	HOURS	\$520.00
				<b>280.76</b>			\$11,230.54
<b>09-200-225-AC Molding Labor</b>							
Labor for 12' 0" Wall Molding	543.30	LF	60.00	9.05	\$40.00	HOURS	\$362.20
				<b>9.05</b>			\$362.20
<b>09-200-230-AC Tile Labor</b>							
Labor for 24"x48" Square Edge Tile	10,386.84	SF	100.00	103.87	\$40.00	HOURS	\$4,154.74
Hang 5/8" x 4' 0" x 12' 0" FC on 14' 0" Ceiling	2,403.05	SF	50.00	48.06	\$40.00	HOURS	\$1,922.44
				<b>151.93</b>			\$6,077.18
<b>09-200-260-AC Misc Labor</b>							
Labor for Acoustic Count	19.00	EA	1.00	19.00	\$40.00	HOURS	\$760.00
				<b>19.00</b>			\$760.00
<b>Acoustical (Subdivision 09-200-000)</b>				<b>460.75</b>			<b>\$18,429.92</b>
						<b>Total:</b>	<b>\$18,429.92</b>

## 5. Recap Report

Project overview summarizing all costs. Includes material and labor costs, and displays equipment and any markups such as taxes, overhead and profit. Use to create a proposal or just view total project costs.

Report Name: Recap							
Print Date: 10/29/2021 9:59:49 AM							
Bid: Acoustic Trade Sample Bid							
Scenario: Base Bid							
Description	Net Cost	Markup	Markup %	Gross Price	Cost Unit	Unit	Hours
<b>Acoustical</b>							
<b>MATERIAL</b>							
AC TILE MATERIAL	\$31,338.05			\$31,338.05	\$2.45	SFAC	
AC GRID MATERIAL	\$9,992.25			\$9,992.25	\$0.78	SFAC	
<b>Subtotal Material</b>	\$41,330.30			\$41,330.30	\$3.23/SFAC		
TAX		7.00%		\$2,893.12	\$0.23	SFAC	
<b>Total Material</b>	\$41,330.30			\$44,223.42	\$3.46/SFAC		
<b>LABOR</b>							
AC GRID LABOR	\$11,230.54			\$11,230.54	\$0.88	SFAC	280.76
AC MOLDING LABOR	\$362.20			\$362.20	\$0.03	SFAC	9.05
AC TILE LABOR	\$6,077.18			\$6,077.18	\$0.48	SFAC	151.93
AC MISC LABOR	\$760.00			\$760.00	\$0.06	SFAC	19.00
<b>Subtotal Labor</b>	\$18,429.92			\$18,429.92	\$1.44/SFAC		400.75
BURDEN		35.00%		\$6,450.47	\$0.50	SFAC	
<b>Total Labor</b>	\$18,429.92			\$24,880.39	\$1.95/SFAC		400.75
<b>Subtotal Tax Classes</b>	\$58,760.22			\$69,103.81	\$5.40/SFAC		400.75
OVERHEAD		15.00%		\$10,365.57	\$0.81	SFAC	
<b>Subtotal</b>				\$79,469.38	\$6.21/SFAC		
PROFIT		12.50%		\$9,933.67	\$0.78	SFAC	
<b>CONTRACT AMOUNT</b>	\$58,760.22			<b>\$89,403.05</b>	<b>\$6.99</b>	<b>SFAC</b>	
BOND		1.02%		\$907.44	\$0.07	SFAC	
COMMISSION		+2.00%		\$1,788.06	\$0.14	SFAC	
PERMIT FEE		+3.00%		\$2,735.73	\$0.21	SFAC	

## 6. Consolidated Report

Create a budget from this report since it breaks down all materials and labor by amount and cost.

Report Name: Consolidated Report							
Print Date: 10/29/2021 10:52:47 AM							
Bid: Acoustic Trade Sample Bid							
Scenario: Base Bid							
Description	Quantity	EU	Ord Qty	Ord Un	Unit Price	Prc Un	Net Cost
<b>Acoustical (Subdivision 09-200-000)</b>							
<b>09-200-100-AC Tile Material</b>							
Acoustic Tile 24"x48"	10,386.84	SF	1,364.00	PCS	\$2.80	SF	\$30,553.60
1-1/8" Bugle Head screw	2,403.05	EA	3.00	M	\$42.39	M	\$127.17
5/8"x 4" 0"x 12" FC board	2,403.05	SF	79.00	PCS	\$0.26	SF	\$657.28
<b>09-200-100-AC Tile Material</b>							<b>\$31,338.05</b>
<b>09-200-110-AC Grid Material</b>							
12" 0" Main Tee	217.00	EA	228.00	PCS	\$0.91	LF	\$2,489.76
12" 0" Wall Molding	543.30	LF	48.00	PCS	\$0.59	LF	\$339.84
4" 0" Cross Tee	1,299.00	EA	1,364.00	PCS	\$0.97	LF	\$5,292.32
1-1/2" x 10' Perimeter Angle	351.14	LF	369.00	LF	\$1.33	LF	\$490.77
1-1/4" Shot/Pin/Clip Fastener	650.00	EA	663.00	EA	\$0.17	EA	\$116.11
12 Ga. 12" 0" Wire cut to 4" 0"	122.00	EA	129.00	PCS	\$0.33	PCS	\$42.57
12 Ga. 12" 0" Wire Cut To 6" 0"	325.00	EA	342.00	PCS	\$0.50	PCS	\$171.00
16 Ga. 1-1/2"x 16" 0" CRC	43.00	EA	48.00	PCS	\$0.75	LF	\$355.00
3/8" Pan head screw	715.14	EA	8.00	100BOX	\$6.57	100BOX	\$52.56
7/8"x 1-1/4" 12" 0" DWC	107.00	EA	113.00	PCS	\$0.22	LF	\$238.32
9 Ga. 12" 0" Wire cut to 12" 0"	140.00	EA	147.00	PCS	\$1.00	PCS	\$147.00
<b>09-200-110-AC Grid Material</b>							<b>\$9,992.25</b>
<b>09-200-210-AC Grid Labor</b>							
1-1/2" x 10' Perimeter Angle	351.14	LF	5.85	HOURS	\$40.00	HOURS	\$234.09
Frame Suspended Ceiling @ 14" 0"	2,403.05	SF	48.06	HOURS	\$40.00	HOURS	\$1,922.44
Labor 1-1/4" Shot/Pin/Clip 4" 0" o/c	650.00	EA	13.00	HOURS	\$40.00	HOURS	\$520.00
Labor for 24"x 48" AC Grid	10,042.51	SF	200.85	HOURS	\$40.00	HOURS	\$8,034.01
Labor to Hang 12 Ga. 12" 0" Wire Cut To 8" 0"	650.00	EA	13.00	HOURS	\$40.00	HOURS	\$520.00
<b>09-200-210-AC Grid Labor</b>							<b>\$11,230.54</b>
<b>09-200-220-AC Molding Labor</b>							
Labor for 12" 0" Wall Molding	543.30	LF	9.05	HOURS	\$40.00	HOURS	\$362.20
<b>09-200-220-AC Molding Labor</b>							<b>\$362.20</b>
<b>09-200-230-AC Tile Labor</b>							
Hang 5/8" x 4" 0" x 12" 0" FC on 14" 0" Ceiling	2,403.05	SF	48.06	HOURS	\$40.00	HOURS	\$1,922.44
Labor for 24"x48" Square Edge Tile	10,386.84	SF	103.87	HOURS	\$40.00	HOURS	\$4,154.74
<b>09-200-230-AC Tile Labor</b>							<b>\$6,077.18</b>
<b>09-200-260-AC Misc Labor</b>							
Labor for Acoustic Count	19.00	EA	19.00	HOURS	\$40.00	HOURS	\$760.00
<b>09-200-260-AC Misc Labor</b>							<b>\$760.00</b>
<b>Acoustical (Subdivision 09-200-000)</b>							<b>\$58,760.22</b>
<b>Total:</b>							<b>\$58,760.22</b>

Bid sharp. Build sharp.

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