

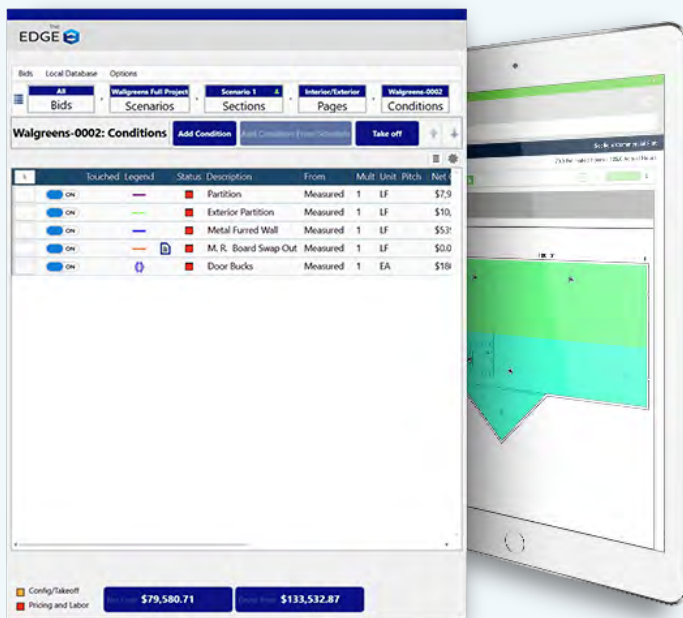
Designed for Acoustical Subcontractors

Because it is specifically designed for the Acoustical trade by experienced tradesmen, The EDGE™ produces a far more accurate material list than other solutions. The EDGE lets you perform takeoff in incremental areas and with incremental wall angles. And it's smart. The EDGE knows how many pieces of grid or tiles are in a carton.

Our manufacturer database is so robust that it is able to reference products that match the plan specifications faster. Our databases even include manufacturer-specific materials for tile/grid, molding, and all specialty ceilings. The EDGE even allows you to set your tile to the same direction specified in the site plans. And it automatically recalculates your projected waste. You can measure area, linear foot, and counts, and deduct ceiling lights to be certain your bid is accurate as it can possibly be.

Exclusive Industry-Leading Features for Takeoff and Estimating. One of the Best Takeoff Systems Available!

The EDGE professional estimating software is both robust and powerful, yet so easy to learn that most contractors or professional estimators will be up and running in a week or less.



The EDGE features:

- Complete all-in-one takeoff and cost-estimating software solution
- Perform takeoff in incremental areas and with incremental wall angles.
- Set your tile to the direction according to the plan to avoid excess waste material.
- Measure area, linear foot, and counts, and the ability to deduct ceiling lights
- Produce detailed reports, including profit recap reports, alternate pricing, ordering, and job costing. Or separate the recaps or combine them for drywall and acoustical
- Complex calculations for materials and labor costs in real time

The Professional Choice for Takeoff and Construction Estimating Software



Cloud Based

Your estimates and data will safely and securely reside in the cloud, allowing both estimators and their teams to work together even when you can't get together.



Analytics and Reporting

Insight is there whenever you need it. Access to key analytics and reporting are always at your fingertips, giving you the tools you need to make more informed decisions.



Trade-Specific Solutions

The EDGE is completely customized to your trade, and is intelligent enough to use the same language, manufacturers, and measurements that you use in your business.



Best Customer Service

Expect the industry's absolute best customer service from sales, support, and training staff who have actual experience in your trade. Count on us as part of your team.



One-on-One Training

Our estimating software is intuitive, but we offer hands-on training and awesome tech support to ensure your business is able to get the most out of it.



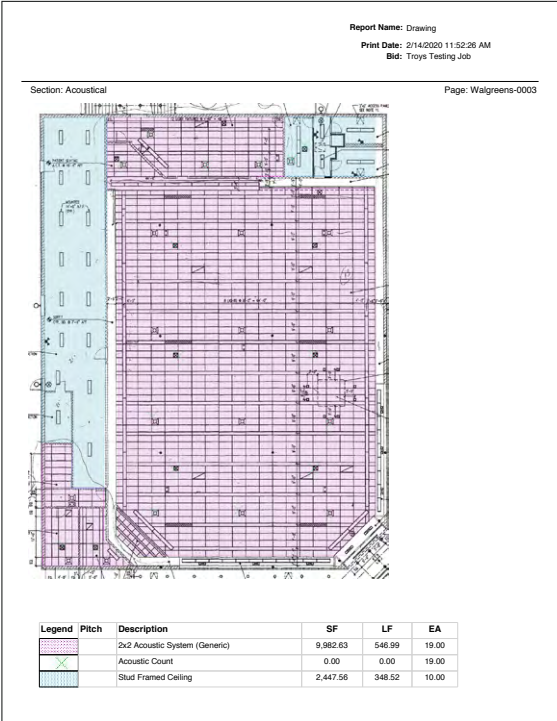
Industry-Leading Features

Dedicated to innovation and streamlining the estimating process, The EDGE is the only solution that offers cutting-edge features like Smart Labor™, and the ability to automatically update an entire project with a click of the mouse.

Customizable Reports

1. Drawing Report

Gain a competitive edge by submitting with every bid! With the visual representation of what was measured and quantities, Owners/General Contractors can see exactly what's in your bid number and have confidence that your price accurately reflects the job. Or, use to transfer knowledge to the field or other departments ensuring everyone is on the same page.



2. Stocking Report

Quickly determine your material needs since this report lists materials broken out by quantity. You can generate this report for your entire job or just a specific phase-area.

Report Name: Stocking Report
 Print Date: 02/14/2020 11:52:27 AM
 Bid: Troys Testing Job
 Scenario: Test 1

Description	Quantity	EU	Ord Qty	Ord Un	Qty Return	Qty Sent
09-100-100-DW Interior Frame Materials						
25 Ga. 3-5/8"x 10' 0" stud	129.00	EA	129.00	PCS		
25 Ga. 3-5/8"x 10' 0" track	348.52	LF	34.85	PCS		
09-100-100-DW Interior Frame Materials						

3. Pricing Report

Shop around for the best prices from suppliers. This report lists materials, broken out by per-unit pricing. You can generate this report for your entire job or just by phase.

Report Name: Pricing Purchase Report Print Date: 02/14/2020 11:52:28 AM Bid: Troys Testing Job Scenario: Test 1						
Description	Order Qty	Ord Un	Unit Price	Price	Price Un	NetCost
25 Ga. 3-5/8"x 10' 0" stud	129.00	PCS	\$1.50		LF	1,935.00
25 Ga. 3-5/8"x 10' 0" track	34.85	PCS	\$1.50		LF	522.77
					Total:	\$2,457.77

4. Labor Report

Know exactly how much time was estimated for labor. A must-have for your supervisor or foreman to keep installers on-track. This report can be broken out by units (unit costs and hours) or time (hours and days).

Report Name: Labor Adjustments Time Print Date: 02/14/2020 11:52:29 AM Bid: Troys Testing Job Scenario: Test 1							
Description	Quantity	EU	EU Per Hr	Hours	Unit Price	Prs Un	Net Cost
Acoustical (Subdivision 09-200-000)							
09-200-210-AC Grid Labor							
Labor 1" ShotPex/Clip 4" o/c	631.00	EA	50.00	12.62	\$20.00	HOURS	\$252.40
Labor for 24"x 24" MT Grid	9,982.63	SF	250.00	39.93	\$20.00	HOURS	\$798.61
Labor for Hang 12 Ga. 12' 0" Wire Cut To 6' 0"	631.00	EA	25.00	25.24	\$20.00	HOURS	\$504.80
							77.79
							\$1,555.81
09-200-210-AC Grid Labor							
09-200-220-AC Molding Labor							
Labor for 12' 0" WM Wall Molding	546.99	LF	50.00	10.94	\$20.00	HOURS	\$218.80
09-200-220-AC Molding Labor							10.94
							\$218.80
09-200-230-AC Tile Labor							
Labor (EA) for Acoustic Count	19.00	EA	1.00	19.00	\$20.00	HOURS	\$380.00
Labor for 24"x24" Square Edge Tile	10,095.03	SF	25.00	403.80	\$20.00	HOURS	\$8,076.03
09-200-230-AC Tile Labor							422.80
							\$10,230.63
Acoustical (Subdivision 09-200-000)							
							511.53
							\$10,230.63
Drywall (Subdivision 09-100-000)							
09-100-220-DW Interior Framing Labor							
Frame stud ceiling 24" o/c @ 10' 0"	2,447.56	SF	50.00	48.95	\$20.00	HOURS	\$979.02
09-100-220-DW Interior Framing Labor							48.95
							\$979.02
09-100-250-DW Interior Hanging Labor							
Hang 5/8" x 4' 0" x 12' 0" FC on 10' 0" ceiling	2,447.56	SF	20.00	122.38	\$20.00	HOURS	\$2,447.56
09-100-250-DW Interior Hanging Labor							122.38
							\$2,447.56
Drywall (Subdivision 09-100-000)							171.23
							\$3,426.58
						Total:	\$13,057.21

5. Recap Report

Project overview summarizing all costs. Includes material and labor costs, and displays equipment and any markups such as taxes, overhead and profit. Use to create a proposal or just view total project costs.

Report Name: Recap							
Print Date: 2/14/2020 11:52:30 AM							
Bid: Troys Testing Job							
Scenario: Test 1							
Description	Net Cost	Markup	Markup \$	Gross Price	Cost Unit	Unit	Hours
Drywall							
MATERIAL							
DW INTERIOR FRAME MATERIALS	\$2,457.77			\$2,457.77		\$0.00 LFFR	
Subtotal Material	\$2,457.77			\$2,457.77		\$1.004/SFDW	
TAX		7.00%		\$172.04		\$0.07 SFDW	
Total Material	\$2,457.77			\$2,629.82		\$1.074/SFDW	
LABOR							
DW INTERIOR FRAMING LABOR	\$979.02			\$979.02		\$0.00 LFFR	48.95
DW INTERIOR HANGING LABOR	\$3,447.56			\$3,447.56		\$1.00 SFDW	122.38
Subtotal Labor	\$3,426.58			\$3,426.58		\$1.400/SFDW	171.33
BURDEN		50.00%		\$1,713.29		\$0.70 SFDW	
Total Labor	\$3,426.58			\$5,139.87		\$2.100/SFDW	171.33
Subtotal Tax Classes	\$5,884.35			\$7,769.69		\$3.174/SFDW	171.33
OVERHEAD		15.00%		\$1,165.45		\$0.48 SFDW	
Subtotal				\$8,935.14		\$3.651/SFDW	
PROFIT		25.00%		\$2,233.79		\$0.91 SFDW	
CONTRACT AMOUNT	\$5,884.35			\$11,168.93		\$4.56 SFDW	
BOND		0.00%		\$0.00		\$0.00 SFDW	
SELLING PRICE				\$11,168.93		\$4.56 SFDW	
Profit To Sell 20.00%							
Gross Markup to sell 30.43%							
Total SFDW 2447.56							
Total Hours 171.33							
SFDW/Hour 14.29							
Hours/SFDW 0.07							
User Code	Description	CSize	CDays	Quantity	Unit	Units/CDay	
09-100-220	DW Interior Framing Labor	2	3.06	0.00	LFFR	0.00	
09-100-250	DW Interior Hanging Labor	2	7.65	2447.56	SFDW	320.00	

6. Consolidated Report

Create a budget from this report since it breaks down all materials and labor by amount and cost.

Report Name: Consolidated Report							
Print Date: 02/14/2020 11:52:30 AM							
Bid: Troys Testing Job							
Scenario: Test 1							
Description	Quantity	EU	Ord Qty	Ord Un	Unit Price	Prc Un	Net Cost
Acoustical (Subdivision 09-200-000)							
09-200-210-AC Grid Labor							
Labor 1" ShotPin/Clip 4" O' o/c	631.00	EA	12.62	HOURS	\$30.00	HOURS	\$352.40
Labor for 24"x24" MT Grid	9,982.63	SF	39.93	HOURS	\$20.00	HOURS	\$798.61
Labor to Hang 12 Ga. 12" O' Wire Cut To 6" O'	631.00	EA	25.24	HOURS	\$20.00	HOURS	\$504.80
09-200-210-AC Grid Labor							\$1,555.81
09-200-220-AC Molding Labor							
Labor for 12" O' WW Wall Molding	546.99	LF	10.94	HOURS	\$20.00	HOURS	\$218.80
09-200-220-AC Molding Labor							\$218.80
09-200-230-AC Tile Labor							
Labor (EA) for Acoustic Count	19.00	EA	19.00	HOURS	\$20.00	HOURS	\$380.00
Labor for 24"x24" Square Edge Tile	10,095.03	SF	403.80	HOURS	\$20.00	HOURS	\$8,076.03
09-200-230-AC Tile Labor							\$8,456.03
Acoustical (Subdivision 09-200-000)							\$10,230.63
Drywall (Subdivision 09-100-000)							
09-100-100-DW Interior Frame Materials							
25 Ga. 3-5/8"x 10' O' stud	129.00	EA	129.00	PCS	\$1.50	LF	\$1,935.00
25 Ga. 3-5/8"x 10' O' track	348.52	LF	34.85	PCS	\$1.50	LF	\$522.77
09-100-100-DW Interior Frame Materials							\$2,457.77
09-100-220-DW Interior Framing Labor							
Frame stud ceiling 24" o/c @ 10' O'	2,447.56	SF	48.95	HOURS	\$20.00	HOURS	\$979.02
09-100-220-DW Interior Framing Labor							\$979.02
09-100-250-DW Interior Hanging Labor							
Hang 5/8" x 4' O' x 12' O' FC on 10' O' Ceiling	2,447.56	SF	122.38	HOURS	\$20.00	HOURS	\$2,447.56
09-100-250-DW Interior Hanging Labor							\$2,447.56
Drywall (Subdivision 09-100-000)							\$5,884.35
Total:							\$16,114.99

Bid sharp. Build sharp.

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