

Training

We're not some group of elite software engineers trying to pretend we know what contractors need. Nope. Rather, we're a team of experienced tradesmen and industry professionals who have spent years "in the trenches," building estimates and building from estimates. After all, it's one thing to provide users with estimating and production management software that helps them compete for the job. It's another thing to make sure they are able to use it. We offer intensive hands-on training for our software, and U.S.-based tech support to answer any questions that might arise.

Put simply, we don't just want you to use The EDGE™ and EDGE On SiteSM, we want you to love it.

The Estimating Edge Offers The Following Training Classes:

Our goal is to help get you up and running as quickly as possible. While, software and apps are meant to streamline processes, in today's world the vast amount of technology needed to do a job can be overwhelming. That's why we've taken years of training and modern-day best practices to ensure your investment in Estimating Edge is successful.

The EDGE

In-House—Held at the corporate office in Boynton Beach we offer two options:

New User Onboarding—includes online instructor-led class, database setup and configuration work. Designed for **up to three users**, training is typically three days at the corporate office.

All Users, Anytime—customized to fit your needs, you have access to one-on-one help with an expert trainer.

On-Site—Held at your office, training is typically three days. It's best if there is a **maximum of three users** but we can accommodate more if needed.

Internet—If you have an estimator who needs a quick refresher, we can work with you in a one-on-one, web-based training session. No matter the complexity of the topic, we can create a session just for you.



EDGE On Site: Trial version

A trial is available for EDGE On Site and consists of **one free month for one project**. Training is required due to the complexity of how estimates are built or setup in your company.

Virtual

Best used to determine if your team will find value and use EDGE On Site. Designed for **one user**.

What's included? A dedicated support specialist provides virtual training for **up to 3 hours**. Session includes **one-on-one training** for your user.

Virtual training session includes:

1. Installation, Set-Up and Activation
2. Overview of EDGE on Site
3. How to use the following features and how they tie back to The EDGE.
 - a. Codes (Account, Phase, User)
 - b. Collaboration (Notifications, Notes, images, documents)
 - c. Change Orders
4. Instructions on how to use the Apple® iPad®.

**If database changes are need, a nominal cost-per-hour will be provided.*

EDGE On Site: New User Onboarding

For your convenience, training is offered on-site or virtually. This package is designed so users are maximizing their time. Onboarding sessions consist of **one free month for one project**.

Users will be able to understand the workflow:

Activating the original estimate as soon as you've won the bid. Tracking production marking the completion and collaborate by inputting notes and images. Viewing reports and sending daily production for real-time progress.

Your dedicated support specialist will go over:

1. Installation, Set-Up and Activation
2. Overview of EDGE on Site
3. How to use the following features and how they tie back to The EDGE.
 - a. Codes (Account, Phase, User)
 - b. Collaboration (Notifications, Notes, images, documents)
 - c. Task lists
 - d. Change Orders
 - e. The EDGE Admin Portal
4. Instructions on how to use the Apple® iPad® and Apple® iPhone®
5. Best practices

Option 1: On-Site

Best used when you need to train your entire team including estimators, project managers and field personnel (superintendent, foreman, etc.) There is **no limit to how many users are in a training class**. A dedicated support specialist will analyze best practices based on how you use The EDGE and/or your internal process of passing off the estimate to the field.

What's included? Held at your location, training is **typically one day** using EDGE On Site on an Apple® iPad® and Apple® iPhone®.

Option 2: Virtual

Best used for training field teams who are power users. Designed for **3 – 5 users**.

What's included? A dedicated support specialist provides one-on-one virtual training for **up to 6 hours**.

Bid sharp. Build sharp.

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