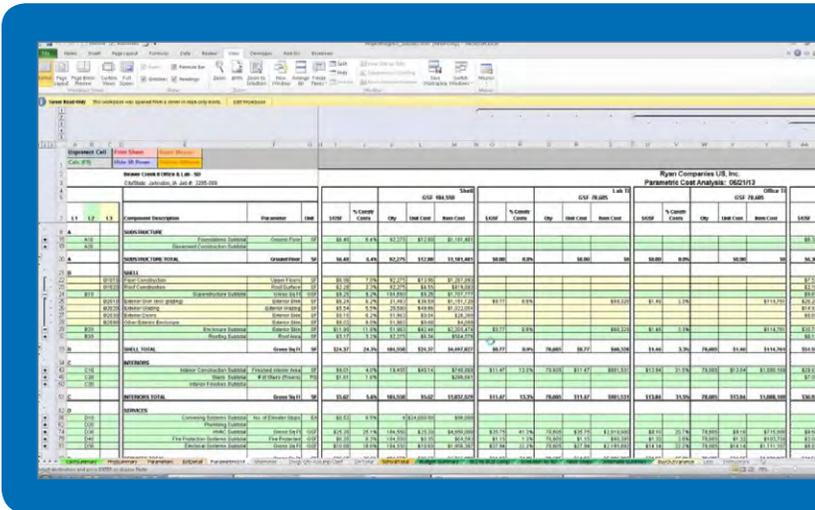


Why choose The Edge™ software over Microsoft® Excel®?



Are your spreadsheets complex with multiple worksheets and cells referring back to other sheets? Are your estimates consistent between estimators or bids? Is it easy for you to review your bids? How do you make sure you are not overbidding or underbidding?

ACCURATE ESTIMATES IN LESS TIME

The Edge™ software is a construction Takeoff & Cost Estimating application that enables estimators to automate the process for greater **accuracy**, increased **efficiency** and **consistent** estimates with **anytime, anywhere access**.

Use it to perform a takeoff and create an estimate, which enables you to increase job profitability—**all from one software application**.

THE COMPETITION IS FIERCE

Margins are tight. Schedules are aggressive and you're competing against more companies. To win more work and guarantee the profitability of every project, you have to build more estimates with more speed and more accuracy. In this more, more, more world, one thing is certain: Yesterday's estimating methods will no longer cut it.

BUILT BY CONSTRUCTION EXPERTS WHO UNDERSTAND YOUR BUSINESS

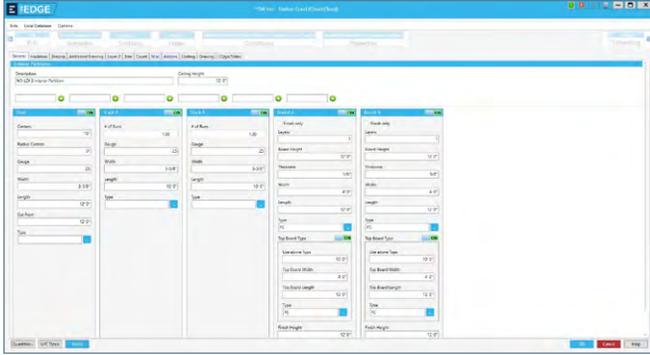
For over 30 years, The Edge has been the software of choice for construction subcontractors. Built by tradesman, for tradesmen, The Edge is designed around your workflow, not how software people think you should estimate.

“In a little over 6 months after the implementation of The Edge software, we tripled the amount of proposals we sent out.”

—Samuel M. Imbriaco
General Manager, Architecture Roof Systems, LLC



Trade-specific language. Built by tradesman, for tradesman The Edge uses words that you understand, customized to your trade. You won't see SF in pitch or have to manually choose how pitches are ordered.



REVIEW

Reviewing multiple estimates from multiple estimators can be challenging, but with The Edge you can view the total costs broken down by project, view your material, labor and other fixed costs in real time while making changes on the fly from any screen.



What-if Analysis. Whether you need to do a value bid, change order or prepare variations of a bid, simply copy that scenario and change what you need.

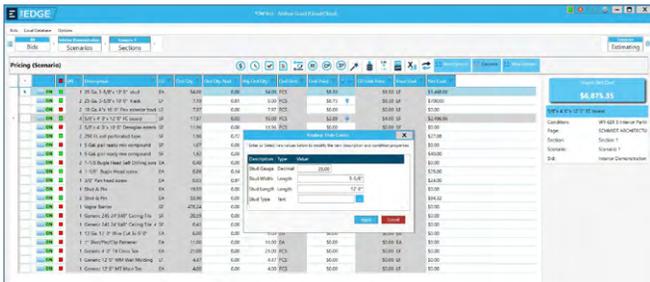


Bidding in a different region? The **Locale list** provides a central repository for you to keep fixed prices based on region. Whether it's labor rates, taxes or permit costs for a region or union vs. non-union jobs the Locale list provides a way for you to adjust and save variable fees needed for your estimate.

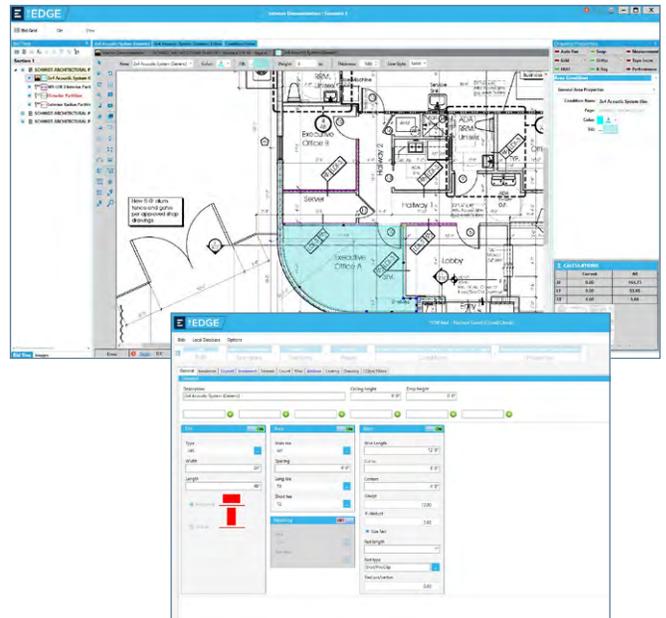
Audit Trails? In Excel, it's challenging and time consuming to determine changes. The Edge has many SMART features that show if a change occurred and by how much.



What was done and where? Go to the Takeoff and see what was measured and the items listed behind the condition.



Do you have changes? Simply find and replace, and all instances are updated everywhere. For example, if it's a piece or part, the material is updated and recalculated wherever it is referenced.



Change in materials or labor? The Change column displays an up or down arrow to indicate an increase or decrease and Prod Mult column will show you the percentage of change. To see the details of the change, simply double click the row.

Item	Description	Est Qty	Unit	Cost/Unit	Prod Mult	Units
1	Frame 25 Ga. 3-5/8" wall to 12' 0" @ 16" o/c	35.93	SF	\$2.00	1.00	71
1	Frame 10 Ga. 5" exterior radius wall to 12' 0" @ 12" o/c	39.65	LF	\$1.00	20.00	3
2	Hang 5/8" x 4' 0" x 12' 0" FC bottoms to 10' 0"	716.60	SF	\$0.20	1.00	100
2	Hang 5/8" x 4' 0" x 12' 0" FC tops from 10' 0" to 12' 0"	143.72	SF	\$0.40	1.00	5
1	Hang 5/8" x 4' 0" x 10' 0" Denalgas exterior radius bottoms to 10' 0"	396.53	SF	\$0.20	115.00	100
1	Hang Exterior Radius 5/8" x 4' 0" x 10' 0" Denalgas tops from 10' 0" to 12' 0"	79.71	SF	\$12.00	0.23	4
2	Finish bottoms to 10' 0"	716.60	SF	\$0.30	1.50	7
2	Finish bottoms to 10' 0"	396.53	SF	\$0.23	1.00	100
2	Finish tops from 10' 0" to 12' 0"	143.72	SF	\$0.45	1.00	5
2	Finish tops from 10' 0" to 12' 0"	79.71	SF	\$0.45	1.00	5
2	Drywall stocking labor	1,340.56	SF	\$0.03	1.00	80
1	Labor for Vapor Barrier	478.24	SF	\$0.04	1.00	60

Smart Labor™ dynamically adjusts your labor rate on any factors that could slow down or speed up the installation



SMART feature

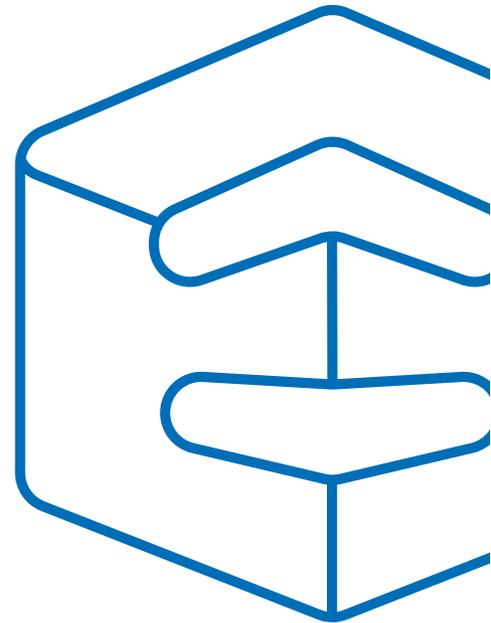
Reports are customized by trade and provide the most relevant information requested by Edge users. And if one of the default reports doesn't fit your needs, you can customize any report or create your own.

MANAGE

Whether you need to share with field personnel, subcontractors or accounting—The Edge has all the information in one place. Project managers or owners can easily communicate directly from the application. The detailed reports can be exported with ease, making you more accurate, efficient and consistent—anytime, anywhere.

WORKING TOGETHER IN THE SAME WAY

The focus of The Edge is on speed and accuracy. We don't tell you how to estimate but rather provide a platform to create standards. And with network and cloud options, multiple estimators can work on the same bid, estimating different sections of the bid at the same time while sharing conditions and labor rates, so all estimates are the same ... across all bids or company-wide.



FOR MORE INFORMATION:
 visit www.estimateingedge.com,
 call **844-334-3378**, or email
sales@estimateingedge.com

Bid sharp. Build sharp.

561-276-9100 | www.estimateingedge.com

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