

# **Designed for Roofers**

The EDGE® roofing business software was designed by experienced roofing professionals, and it shows. Not only is it remarkably intuitive, but it includes extensive databases of roofing-specific systems from manufacturers such as Firestone, Johns Manville, Tamko, Versico, Soprema, GAF, Carlisle, Siplast, Duro-Last and many more.

The EDGE is also loaded with roofing-specific conditions, allowing you to select a roofing system, choose the parts list, and automatically calculate measurements and all material costs while you perform a takeoff. You won't believe how quick it is, or how accurately The EDGE roofing software can track every item.

## Exclusive Industry-Leading Features for Takeoff and Estimating. One of the Best Roof Takeoff Systems Available!

The EDGE professional roofing estimating software is both robust and powerful, yet so easy to learn that most roofing contractors or professional estimators will be up and running in a week or less.



# The Professional Choice for Takeoff and Construction Estimating Software



#### Cloud Based

Your estimates and data will safely and securely reside in the cloud, allowing both estimators and their teams to work together even when you can't get together.



#### **Analytics and Reporting**

Insight is there whenever you need it.

Access to key analytics and reporting are always at your fingertips, giving you the tools you need to make more informed decisions.



## Trade-Specific Solutions

The EDGE is completely customized to your trade, and is intelligent enough to use the same language, manufacturers, and measurements that you use in your business.



#### **Best Customer Service**

Expect the industry's absolute best customer service from sales, support, and training staff who have actual experience in your trade. Count on us as part of your team.



#### One-on-One Training

Our estimating software is intuitive, but we offer hands-on training and awesome tech support to ensure your business is able to get the most out of it.



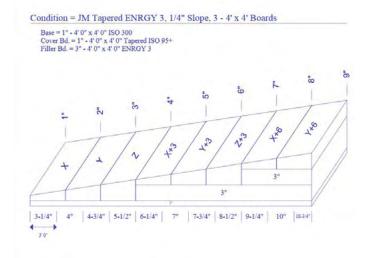
#### **Industry-Leading Features**

Dedicated to innovation and streamlining the estimating process, The EDGE is the only solution that offers cutting-edge features like Smart Labor®, and the ability to automatically update an entire project with a click of the mouse.

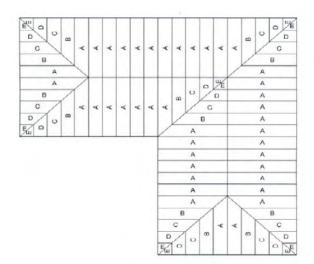
## The Tapered Insulation, Standing Seam and Poured Deck Modules Give You Greater Control

The **Tapered Insulation Module** gives you the ability to measure tapered systems in-house. No need to calculate by hand or wait for the supplier to provide a material list. Plus, get accurate fastener counts!

Benefit from what most suppliers don't provide with accurate fastener counts.



The Standing Seam Module provides a complete picture of your roof that includes all the panels with designated labels for each panel size.



#### Standing Seam Report

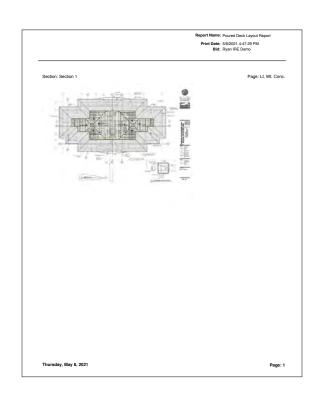
id: Copper Nail

Qty	Label	Length
94	A	23' 0"
3	В	22' 0"
3	С	21' 0"
2	D	20' 0"
3	E	19' 0"
3	F	18' 0"
2	G	17' 0"
3	Н	16' 0"
3	I	15' 0"
2	J	14' 0"
3	K	13' 0"
3	L	12' 0"
2	M	11'0"
3	N	10' 0"
3	0	9' 0"
2	P	8' 0"
3	Q	7' 0"
2	R	5' 0"
3	S	4' 0"
7	T	3' 0"
3	U	6' 0"

# 90% OF ROOFERS UNDERBID THE JOB. BE ONE OF THE 10%

According to an article in *Roofing Contractor*, 90% of roofers unknowingly underbid jobs. But with The Edge® Estimator you can bid more accurately to better compete against other subcontractors.

The Poured Deck Module gives you the ability to measure Light Weight Concrete systems in-house. No need to send out to a supplier to provide a material list and/or layout drawing. Simply draw the roof area drains and/or scuppers, indicate the slope direction and all of the math will be completed automatically, resulting in a full listing of all boards and concrete required to complete the job.

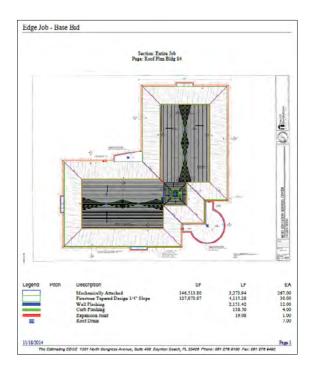


						Report Name: Stocking Report Print Date: 08/18/2021/11/14/21 A Bid: Ryan IRE Demo Bid Number: 11225544 Scenario: Poured Deck
Description	Quantity E	U Ord Qty	Ord Un	Qty Sent	Qty Return	
07-100-100-Roofing Material						
1"x 2" 0"x 4" 0" EPS	128.00 B					
10"x 2" 0"x 4" 0" EPS	7,195.53 B					
11"x 2" 0"x 4" 0" EPS	7,881.17 B					
12"x 2" 0"x 4" 0" EPS	8,604.90 B					
13"x 2" 0"x 4" 0" EPS	8,888.78 B					
2"x 2" 0"x 4" 0" EPS	768.01 B					
3"x 2" 0"x 4" 0" EPS	1,920.01 B					
4"x 2" 0"x 4" 0" EPS	3,571.54 B					
5'x 2' 0'x 4' 0' EPS 6'x 2' 0'x 4' 0' EPS	4,617.03 B 6,294.03 B					
6"x 2" 0"x 4" 0" EPS 7"x 2" 0"x 4" 0" EPS	6,294.03 B 8,239.04 B					
7'X 2' 0'X 4' 0' EPS 8'X 2' 0'X 4' 0' EPS	8,239.04 B					
9"x 2" 0"x 4" 0" EPS	12,280.93 B					
Lt. Wt. Concrete	102.15 C					
07-100-100-Roofing Material						
07-100-150-S/M Material						
Berridge 24" Tee Panel	4,049.50 S	F 4,049.50	SF			
Clip	1,349.83 E					
Snap on Batten	2,024.75 L					
07-100-150-S/M Material						
						1 of 2

### Customizable Reports

### 1. Drawing Report

Gain a competitive edge by submitting with every bid! With the visual representation of what was measured and quantities, Owners/General Contractors can see exactly what's in your bid number and have confidence that your price accurately reflects the job. Or, use to transfer knowledge to the field or other departments ensuring everyone is on the same page.



#### 2. Stocking Report

Quickly determine your material needs since this report lists materials broken out by quantity. You can generate this report for your entire job or just a specific phase-area.

Eden John Dane Did				
Edge Job - Dase Did				
Description	Quantity EU	Ord Qty Ord Un	Qty Sent	Qty Return
Roofing Material (Category 07-100-100)				
of O's 100 O's 4.5 TRO O's 100" O's 15 TRO O's 15	1,423.85 SQ 164.50 SQ 1,698.13 SQ 74.93 SQ 1,465.14 SQ 15,497.26 SF 43,267.22 SF 16,348.16 SF 16,378.33 SF 5,830.99 EA 2,500.49 LP 70.00 LP 70.00 LP 70.00 LP 70.00 LP 70.00 LP 70.00 LP 70.00 SF 16,00 S	143 00 ROLLS 33.00 ROLLS 76.00 ROLLS 76.00 ROLLS 1,660.00 SC 200.00 PCS 2,706.00 PCS 1,706.00 PCS 1,706.00 PCS 1,702.00 PCS 1,702.00 PCS 172.00 RCS 172.00 RCS 17		
Staintess Steel Clamp (7-100-100 (Roofing Material)	2.00 EA	2.00 EA		=
S/M Material (Category 07-100-150)				
8" Snap Clad "0" x 10" 0" 22 Ga. Galv. "0" x 10" 0" 22 Ga. Galv. "0" x 10" 0" 24 Ga. Galv. "0" x 10" 0" 24 Ga. Prefinished Galv. 7-100-150 (SIM Material)	158,513.19 SF 47.25 EA 256.43 EA 86.83 EA	158,514.00 SF 48.00 SHEETS 257.00 SHEETS 87.00 SHEETS		
fasteners & Plates (Category 07-100-170)				
"Fan Head & 5000fbu "Ind Tealmen Headwert Washer & 1000fbux -Int" Dal Spread & 5000fbux -Int "Mod National Busher -Int "Mod National Plate -Int "Dal Dal Dal Dal Dal -Int Cape -Int Out To (Fasteners & Plates) -Int Out To (Fasteners & Plates) -Int Totalis	4,414.00 EA 11,863.00 EA 93,168.00 EA 167,564.00 EA 58,897.45 EA 36,628.45 EA 22,269.00 EA 155,280.00 EA	1.00 BOXES 12.00 BOXES 187.00 BOXES 24.00 BOXES 59.00 BOXES 37.00 M 23.00 M		
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## 3. Pricing Report

Shop around for the best prices from suppliers. This report lists materials, broken out by per-unit pricing. You can generate this report for your entire job or just by phase.

- Pricing Report -							
Description	Ord Qty Ord Un	Unit Price	Prc Un				
30 # Felt	91.00 ROLL		ROLL				
Glass Base Sheet	51.00 ROLL		ROLL				
Glass Cap Sheet	19.00 ROLL		ROLL				
Grace Ice & Water Sheild (36' Roll)	197.00 ROLL		ROLL				
Red Rosin Paper	38.00 ROLL		ROLL				
SBS Cap Sheet	12.63 ROLL		ROLL				
Self-Stick Flashing Membrane	40.00 SQ		ROLL				
Slip Sheet	10.00 ROLL		ROLL				
Type IV Felt	109.58 ROLL		ROLL				
18" Snap Clad	20,325.00 SF		SF				
4' 0" x 10' 0" 22 Ga. Galv.	7.00 SHEET		SHEET				
4' 0" x 10' 0" 22 Ga. Stainless Steel			SHEET				
4' 0" x 10' 0" 24 Ga. Prefinished Galv.	57.00 SHEET		SHEET				
4' 0" x 10' 0" 24 Ga. Stainless Steel	154.00 SHEET		SHEET				
6" x 4' 0"x 4' 0" EPS	152.00 SQ		SQ				
8" x 4' 0"x 4' 0" EPS	304.00 SQ		SQ				
1-1/2" Fastener w/Neoprene Washer	766.00 PC		PC				
1-1/2" SM Screw @ 5000/Box	1.00 BOXES		BOX				
1" Pan Head @ 5000/Box	2.00 BOXES		BOX				
1-1/2" Roof Nail @ 7200/Box	3.28 BOXES		BOX				
Type III Asphalt (Carton)	218.16 CTN		CTN				
Insulation Adhesive	456.00 EA		EA				
Gravel	38.00 TON		TON				
4" Fiber Cant	1,568.50 LF						
4" Membrane Caulk	11.28 ROLL 130.00 TUBES		ROLL TUBE				
Insect Screen			LF				
	1,263.50 LF		LF LF				
Metal Furring Solder	12,630.00 LF 313.00 LF		LF I F				
Asphalt Primer	31.63 GAL		GAL				
Metal Siding	16.419.50 SF		SF				
Metal Siding Plastic Cement	10,419.50 SF 12.47 5 GAL		5 GAL				
Sheet Lead 4 lb. 36" x 36"	12.47 5 GAL 20.00 PGS		PCS				
Test Adhesive	76.00 GAL		GAL				
Job Totals	10.00 GAL		O/IL				

## 4. Labor Report

Know exactly how much time was estimated for labor. A must-have for your supervisor or foreman to keep installers on-track. This report can be broken out by units (unit costs and hours) or time (hours and days).

Edge Job - Base Bid						
Description	Quantity	EU	EUMDay	MDays	EU/Hour	Hours
Setup Labor (Category 07-100-200)						
Labor for Safety Setup	1.00	EΛ	0.29	3.47	0.04	27.78
07-100-200 (Setup Labor)	1.00	EA		3.47		27.78
Roofing Labor (Category 07-100-230)						
Fasten ins. wi3-1/2" HD Fastener (f) 8 per 32 SF Authere Tapered Crickel System (Handled) Adhere Tapered Gystem (handled - no cricketa) Labor to Mech. Facten 10" 0" x 100" 0" 045 TPO Labor to Mech. Facten 5" 0" x 100" 0" 045 TPO Labor to Mech. Velor Saema	1,465.14 318.35 5,696.59 1,347.63 164.50 18,183.22	50 30 80 90	48 00 32.00 40.00 64.00 80.00	30.52 9.95 110.60 21.06 2.06 126.27	6.00 4.00 6.00 8.00 10.00	244.19 79.59 949.43 168.46 16.45
07-100-230 (Roofing Labor)				308.54		2.468.29
Flashing Labor (Category 07-100-240)						
Labor for Curb Plashino Labor for Expansion Joint Labor for Wall Flashing Labor for Roof Drain Labor for Scupper Labor for YTR	138.50 19.00 2,161.42 7.00 3.00 2.00	LF EA EA	36.00 20.00 24.00 3.20 2.62 4.60	3.85 0.66 89.64 2.19 1.15 0.42	4.50 3.60 3.00 0.40 0.33 0.60	30.78 5.30 717.14 17.50 9.17 3.33
07-100-240 (Flashing Labor)				97.90		783.22
S/M Install Labor (Category 07-100-300)						
Labor to Install 18° Grap Clad Labor to Fasten 1 Ply't) of Ony-in Labor to Fasten 1 Ply't) of Ony-in Install 24' (care Cape Install 24' Care Cape Install 25' Corribrous Cleat Install 4' Corribrous Cleat Install 4' 26c Circume Install 4' 26c Circume Install 8' Plo Edge  Install 8' Plo Edge	165,279.92 1,552.80 2,311.51 2,614.17 4.623.02 2,166.75 1,470.94 2,186.75	90 11 11 11 11 11	320.00 117.33 88.00 117.33 234.67 234.67 362.00 176.00	486.26 13.23 26.27 22.28 19.70 9.32 4.18 12.42	40.00 14.67 11.00 14.67 29.33 29.33 44.00 22.00	3,882.00 105.87 210.14 178.24 157.60 74.55 33.43 99.40
07-100-300 (S/M Install Labor)				592.65		4.741.23
S/M Fab Labor (Category 07-100-350)						
Fabricade 24" Cootino Cato Fabricade 24" Gutter Fabricade 3" Continuous Cleat Fabricade 4" Continuous Cleat Fabricade 4" Continuous Cleat Fabricade 6" Drip Edge 17-100-303 (JM Fab Labori)	2.311.51 2,614.17 4,623.02 2,186.75 1,470.94 2,186.75	LF LF LF	126.00 96.00 384.00 384.00 384.00 256.00	18.06 27.23 12.04 5.69 3.83 8.54	16.00 12.00 48.00 48.00 48.00 32.00	144.47 217.05 96.31 45.56 30.64 68.34
	15,393.13	U"				
Job Totals				1.077.96		8,623,68

#### 5. Recap Report

Project overview summarizing all costs. Includes material and labor costs, and displays equipment and any markups such as taxes, overhead and profit. Use to create a proposal or just view total project costs.

	Recap	Report			
Edge Job - Base Bid					
Luge 100 - Dase Diu					
	Roo	ifing			
Description	Net Cost	Markup	Gross Price	Costunit	Hours
Material			\$433,850.10	\$143.76/SQ	
Rooting Material			\$276,583,90	\$91.65/SQ	
S/M Material			\$142,686.20	\$47.28/5Q	
Fasteners & Plates			\$14,580.00	\$4.83/EQ	
Tax		6.000%	\$26,031.01	\$8.63/SQ	
Total Material			\$459,881.11	\$152.38/SQ	
Labor			\$177,810.18	\$58.92/5Q	8,623.68
Setup Labor			\$500.00	\$0.17/5Q	27.78
Roofing Labor			\$44,429.27	\$14.72/8Q	2,468.29
Flashing Labor			\$14,097.93	\$4.67/SQ	783.22
S/M Install Labor S/M Fab Labor			\$104.306.97 \$14.476.01	\$34.56/SQ \$4.80/SQ	4.741.23
Ruman		25.000%	\$44,452.54	\$14.73/90	600.17
Colorii			\$11,102.01	\$14.75550	
Total Labor			\$222,262.72	\$73.65/9Q	
SubContract			\$3.000.00	\$0.99/3/2	
Subcontract			\$3,000.00	\$0.99/5Q	
Equipment			\$3,650.00	\$1.21/SQ	
Equipment			\$3,650.00	\$1.21/5Q	
Other			\$10,505.97	\$3.48/SQ	
Warranty Other			\$10,255.97 \$250.00	\$3.40/SQ \$0.00/SQ	
Other			\$250.00	\$0.00/3/2	
SubTotal			\$699,299.79	\$231.71/6Q	
Overhead		16.000%	\$104,894.97	\$34.76/8Q	
SubTotal			\$804,194.76	\$266.47/8Q	
Profit		10.000%	\$00,419.40	\$26.65/3Q	
Contract Amount			\$884,614,24	\$293,12/0Q	

### 6. Consolidated Report

Create a budget from this report since it breaks down all materials and labor by amount and cost.

Consolidated Report							
Edge Job - Base Bid							
Description	Quantity EU	Ord Qty Ord Un	Unit Price Prc Un	Net Cos			
Roofing (Subdivision 07-100-000)							
Roofing Material (Category 07-100-100)							
10 On 100 OF 945 ThO DO 10 Felt D	1,423.85 0Q 164.90 5Q 15.06.13 5Q 7.433 6Q 15.46.73 14 5Q 15.46.73 19 0F 43,272.25 F 16,343.16 9F 26.00 LP 70.00 LF 70.00 LF 70.0	143.00 ROLLS 35.00 ROLLS 755.00	50.35 OF 50.35 OF 51500 ROLL \$4500 SQ 5100 DR ROLL \$4500 SQ 5200 PCS 5200 PCS 5300 PCS 5200 PCS	\$60,060.00 \$13,590.00 \$7,700.00 \$7,000.00 \$65,970.00 \$6,842.00 \$6,762.50 \$8,118 70 \$2,044.00 \$60,105.00 \$300.00 \$1300.00 \$1800.00			
Stainless Steel Clamp 07-100-100 (Roofing Mazerial)	2.00 EA	2.00 EA	\$1.00 EA	\$276,583.90			
S/M Material (Category 07-100-150)							
16" Snap Clad 4" 0" x 10" 0" 22 Ga. Galv. 4" 0" x 10" 0" 24 Ga. Calv. 4" 0" x 10" 0" 24 Ga. Prefinished Galv.	158,513.19 SF 47.25 EA 266.43 EA 06.63 EA	158,514.00 SF 48.00 SHEET: 267.00 SHEET: 87.00 SHEET:	\$0.80 SF \$35.00 SHEET \$40.00 SHEET \$45.00 SHEET	\$126,811.20 \$1,680.00 \$10,280.00 \$3,915.00			
07-100-150 (SM Material) Fasteners & Plates (Category 07-100-170)				\$142,686.2			
1° Pan Head @ 5000/Box 1 1/2° Fadener wNeoprene Washer @ 1000/Box 1-1/2° DM Sorte @ 5000/Box 1-1/2° TM Sorte @ 5000/Box 3-1/2° TM Fadener @ 1000/Box 75 3° Insulation Fastering Plate FS HD Seam Plate Th Cape	4,414.00 FA 11,863.00 EA 93,168.00 EA 167,564.00 FA 58,897.45 EA 36,628.45 EA 22,269.00 EA 165,280.00 EA	1.00 BOXES 12.00 BOXES 187.00 BOXES 24.00 BOXES 59.00 BOXES 37.00 M 23.00 M	\$15.00 BOX \$16.00 BOX \$30.00 BOX \$25.00 BOX \$55.00 BOX \$50.00 M \$50.00 M	\$15.00 \$180.00 \$5,610.00 \$5,600.00 \$3,245.00 \$2,220.00 \$1,150.00 \$1,660.00			
07-100-170 (Fasteners & Plates)	550,083.00 EA		-	\$14,580.0			
Setup Labor (Category 07-100-200)							
Labor for Safety Setup	1.00 EA	27.78 HOURS	\$18.00 HOUR	\$500.00			
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# THE PROS KNOW. YOU CAN BID WITH IT, OR AGAINST IT.®

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